

CASE STUDY



How AXIOS' work request app saved a customer thousands of dollars

In late 2018, the world's leading integrated producer and marketer of concentrated phosphate and potash began looking for the most qualified and technologically advanced soft crafts services partner to provide scaffolding, insulation, coatings and general carpentry services for routine maintenance, capital projects and plant outages.

After an extensive evaluation process, they chose AXIOS Industrial.

The Challenge

Historically, the challenge within this facility has been efficiency. With unplanned day-to-day activities at the site resulting in 80 to 90% of work requests being unscheduled, the need for a focused planning and scheduling solution was paramount.

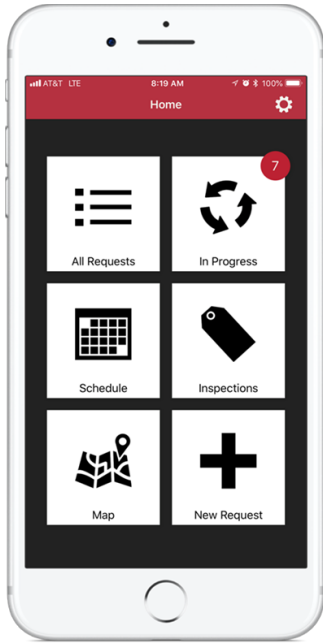
The owner needed a specialty services contractor with a proven system and technological abilities to improve on the current planning and scheduling process.

The Solution

AXIOS Industrial has designed and built proprietary tools just for this type of challenge. We have a long history of crafting dynamic solutions for organizations to increase predictability, which drives efficiency and reduces cost and risk.

The AXIOS AIM-POINT Mobile App

The AXIOS AIM-POINT Mobile App allowed the customer to streamline their work request process through one centralized portal. The work request app is designed to enable the customer to instantly explain their needs (with images), request services and apply a deadline on his or her mobile phone. This best-in-class technology sends instant push notifications to the AXIOS site management team, eliminating the wait time and multiple site visits typically required from other specialty contractors.



Results & Benefits

With the customer able to instantly notify AXIOS of their needs, we typically respond between 15 and 20% faster than our competitors. In addition to a quicker response time, each work request is automatically stored into the AIM-POINT scheduling database. This allowed the customer to access data, on demand, to view all work requests created for our services.

The AXIOS maintenance work order app also gave our customer the ability to see live data to help with their decision-making process surrounding the prioritization of break in work and view the backlog of scheduled work.

Capitalizing on the AXIOS technology, the customer has seen a significant increase in planned versus unplanned work and gained both immediate and long-term cost savings in excess of hundreds of thousands of dollars.

Our Company

With more than 53 years of experience, AXIOS is the dynamic industrial services partner for customers who value safety, productivity, predictability and unparalleled expertise while using the most technologically advanced systems in the industry today.

Headquartered in The Woodlands, Texas, AXIOS has operating locations strategically located across the Gulf Coast and throughout the U.S., which enables our teams of accomplished professionals to be a single-source provider of multiple specialty crafts to our customers.

Operating Locations

- / Augusta, GA
- / Barnwell, SC
- / Pasadena, TX
- / Houston, TX
- / Cushing, OK
- / Orlando, FL
- / Mulberry, FL
- / Baton Rouge, LA
- / Sulphur, LA
- / Spring Grove, PA



Crafting Solutions

10077 Grogans Mill Rd. Ste 450
The Woodlands, TX 77380
info@axiosindustrial.com
713.277.7803

axiosindustrial.com