

## ESSENTIAL CAPABILITIES YOU NEED IN AN INDUSTRIAL MAINTENANCE COMPANY

Keeping your industrial facility up and running is no easy task. You can't do it alone, which is why you employ the services of industrial maintenance companies. But how do you know that you are choosing a provider you can depend on? While there's no one-size-fits-all solution, there are some key capabilities that you should expect from your maintenance contractor.





# What to Look for in an Industrial Facilities Maintenance Contractor

## 1. Experience in their field

While you may, from time to time, choose to give a new startup company a chance to learn on your dime, you probably don't want to take this kind of chance when there is a lot of money on the line. Keeping your operations well-maintained is a major priority. You want to hire a company with the necessary knowledge and experience to do the job right the first time.

## 2. Good references

Industrial maintenance companies with a strong track record will gladly provide you with references. They should have at least a few recent clients they can connect you with.

You should come up with a list of questions that pertain to your needs and expectations and ask the references every one of those questions. They may not have answers for all of them, but they should be able to give you a clearer picture of what it's like to work with the company in question.

## 3. Sufficient resources to get the job done

The bigger your operation and industrial maintenance needs, the more important it becomes to verify that the maintenance company you use has sufficient resources, which might include equipment, manpower, funding, skilled tradesmen and so on. For example, a smaller company might be well-equipped to address your maintenance needs when you are operating a single, modest-sized plant. But if you are operating a massive plant or multiple plants in various locations, that company might not have the resources to achieve the level of maintenance you want and need.

Some industrial maintenance companies have the capability to scale up to meet the needs of their clients, so you don't necessarily have to rule out a company just because they are not the largest. But you do want to have a discussion early on where you explain the scale of what you need and give them the opportunity to demonstrate that they can meet your requirements.



## 4. Strong safety record

The industrial maintenance company you choose to partner with will likely be at your facility on a regular – and possibly constant – basis. Every time they arrive on the scene they can represent a potential safety risk for your business and your workers if they are not in compliance with internal and governmental protocols. You are well aware of the lengthy list of safety regulations that pertain to your business. Following those regulations protects your people and minimizes the financial liabilities.

You should expect your industrial maintenance services company to meet and exceed safety standards, just like you do for your own workers. A reputable company will have a strong safety record that you can easily examine to verify their adherence to laws and best practices.



## 5. A one-stop shop

While there are times where you may have to look to a specialty provider for specific industrial maintenance services, most of the time you should be able to find a company that can take care of everything – a one-stop shop. Your time is valuable and the more providers you have to source from, the more time it takes to manage all of them. But if you use a multi-service contractor for your industrial facilities maintenance, you won't have to worry about juggling many service providers.

## 6. Fast response times

Sometimes things go wrong in an industrial facility – human error, equipment failure and acts of nature are all risks that are part of doing business. When things go wrong, your top priority is getting your operation back online again as quickly as possible. You need an industrial maintenance team that is as committed to that goal as you are, which means they need to be quick to respond to a crisis. Verify that the company you choose to work with has the capability to be on location when you need them, fast.





## 7. Around the clock availability

Even the quickest maintenance team is only useful if they are on the clock. If everyone has gone home for the day and you can't get in touch with anyone to help you out, you are going to find yourself very frustrated and facing excessive downtime. The right industrial maintenance services company will have teams available 24/7 to come to your aid when something goes wrong.



## AXIOS – An Industrial Maintenance Services You Can Depend On

At AXIOS Industrial, we are passionate about delivering the best industrial maintenance services in the industry. Our reputation was built on our ability to meet the needs of even the most complex facilities. We have made the above capabilities part of how we do business because we know how important it is that we be on point for our clients. Our internal safety standards, quick response times and extensive expertise have made us the go-to contractor for numerous companies with historic, oil and gas, pulp and paper, and pharmaceutical facilities

If you are looking for an industrial facilities maintenance provider, we're here to answer your questions. We can work with you to develop a detailed maintenance plan and then execute that plan to your complete satisfaction. Please contact us to learn more.

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